

Brilliant Voice® Management Support Bundles 2020



	Brilliant Voice® basic	Brilliant Voice® fix	Brilliant Voice® flexible	Description
Services overview	Brilliant services already within our basic bundle.	We represent you and handle <i>all</i> your clients and inquiries.	We represent you and handle your <i>desired</i> clients and inquiries.	<i>For a more detailed overview and further explanation please visit our website https://brilliantvoice.com/en/betreungspakete-uebersicht.htm</i>
Commission	20 %			
Commission for your own clients	12 %	15 %	5 %	
Client support & job handling	for jobs through Brilliant Voice® + transferred clients	for all voicing jobs	for desired jobs	Brilliant Voice® prepares bids, arranges castings, negotiates prices and coordinates appointments.
Invoicing, payment management and dunning	✓	✓	✓	Brilliant Voice® invoices clients in your name and handles payment collection including dunning. In individual cases, our lawyer will assume payment collection if required.
You as a brand	349 €* per booking, if requested	✓ 1 x per year	✓ 1 x per year	Once a year we will analyze you as a brand. The Brilliant Voice® team will examine your current market positioning, evaluate past activities and projects and develop goals. If needed, we will support you in sharpening your profile and selecting your individual price index. We also advise you on possible training or coaching opportunities, if desired.
Profile analysis & optimization	by request	✓	✓	Once a year we will analyze your profile on our Brilliant Voice® website. Are all audio demos and other information up-to-date? We will gladly offer advice on how to improve your presentation.
Brilliant Voice® Story	X	✓	✓	Once a year we will feature you prominently on the Brilliant Voice® front page. For an entire week you'll be presented with a high-resolution photography including a headline and teaser that will lead to your featured post. We call it our "home story" - introducing the person behind the voice.
Your logo on our invoice letterhead	X	✓	✓	You can integrate your individual logo into the letterhead of all invoices that Brilliant Voice® prepares in your name.
Brilliant Support - pricing and quotations	30 € per each 15 min. commenced* if requested	✓	✓	Brilliant Voice® advises you on: - pricing for a specific inquiry - preparation of a quotation - and the respective sales arguments for clients, customers & the individual inquiry. If you completely transfer the handling of a client or inquiry to us, only the commission rate for own clients will be invoiced - and only if the bid is successful.
Office service	X	✓	✓	Brilliant Voice® is the direct contact for your clients – so that no job gets lost anymore during recordings. We accept your telephone calls, answer business e-mails for you and assume coordination of your appointments.
Additional experts	60 - 140 € / hour* if requested	up to 3 hrs / year	up to 6 hrs / year	If desired, you can also count on the expertise of our partners. The following services are available: - partner studio support by request, for recording and mixing new audio demos or editing existing demos - general advice on setting up your own home studio - commercial office support (bookkeeping / bill sorting / cash accounting / accounts-receivable and accounts-payable accounting / current entry of business transaction)
Requesting audio demos	by request	1 x per quarter	1 x per quarter	Send Brilliant Voice® a list of your favorite work projects including the client, the end customer and topic and we will request new audio demos for you.
Invoice list as Excel file	39 €* if requested	✓	✓	If desired, on a quarterly basis we will provide you with an Excel file list of all invoices issued within the last 12 months.
Minimum term	1 month	12 months	3 months	
Price per month	0 €	0 €	599 €	
Other	This package is only available to voice artists with tax residence in the EU or Switzerland.	This package is only available to voice artists with tax residence in the EU or Switzerland. Conditions apply for voicing income over €30,000 p.a.	This package is only available to voice artists with tax residence in the EU or Switzerland.	

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